

**Palo Alto Networks  
Products & Services**  
Solicitation Number 5400013452

**Contract Period:**  
07/01/2017 – 06/30/2022

[Contract Terms & Conditions](#)

**ITMO Procurement Manager**

Kristen Hutto  
(803) 737-7685  
[khutto@mmo.sc.gov](mailto:khutto@mmo.sc.gov)

Last Updated: 05/02/2018

**AWARDED VENDORS**

- [Data Network Solutions, Inc.](#)
- [Enterprise IT Solutions, LLC](#)

**CURRENT MSRP LIST**

**DISCOUNT SCHEDULE**

Category	Discount
Category A	28%
Category B	28%
Category C	10%
Category E	0%
Category 0%	0%

**HOURLY RATES**

Service Type	Hourly Rate
Implementation	\$225
Consulting	\$225
Training	\$225

**DO NOT SIGN ANY DOCUMENTS THAT CONTAIN ADDITIONAL TERMS AND CONDITIONS**

*An independent Software Licensing Agreement has already been entered between the State and Licensor, Palo Alto Networks. An "Enrollment Agreement for South Carolina Public Entities" must be signed by each UGU wishing to be a participant and countersigned by the Licensor. Contact the Procurement Officer for the enrollment agreement and the Licensor's point of contact.*

**Data Network Solutions, Inc.**

Contract Number: [4400016410](#)  
SC Vendor Number: 7000035473  
FEIN: 56-2113683  
E-Rate SPIN: 143021096

Point of Contact: Fred Reavis  
Remittance Address: 629 Lake Tide Drive  
Chapin, SC 29036

Phone: (803) 932-9915  
Fax: (803) 932-9914  
Email: [freavis@datanetworksolutions.com](mailto:freavis@datanetworksolutions.com)

**Enterprise IT Solutions, LLC**

Contract Number: [4400016439](#)  
SC Vendor Number: 7000182173  
FEIN: 45-4554925  
E-Rate SPIN: 143049596

Point of Contact: Paul Penny  
Remittance Address: 4726A Park Road  
Charlotte, NC 28029

Office: (704) 900-8042  
Cell: (919) 274-3872  
Email: [pennyp@eits.com](mailto:pennyp@eits.com)